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## 1 plan helps prevent all 3

When you show the people in your company that you're interested in their welfare, they naturally react favorably. That's why *production goes up* when you boost your employee participation in the Payroll Savings Plan. Here's how it happens:

The more U. S. Savings Bonds an employee holds, the more secure he feels. The more secure he feels, the greater his peace of mind—the more contented, careful, and productive he is on the job.

Those facts aren't just something we dreamed up. They're borne out in the experience of more than 20,000 companies promoting the Plan.

### Everybody Benefits!

Bond sales spread the national debt, thus increasing our national economic security.

And, of course, what's good for the nation is good for you and your business!

The individual Bond buyer gets back \$4, when his Bonds mature, for every \$3 he invested. That's a boon for him, and—multiplied by millions of Bond holders—represents a huge backlog of purchasing power that will help assure national prosperity through the years ahead.

### Five Steps Boost Participation

1. See that a top management man sponsors the Plan.
2. Secure the help of the employee organizations in promoting it.
3. Adequately use posters and leaflets and run stories and editorials in company publications to inform employees of the

Payroll Savings Plan's benefits to them.

4. Make a person-to-person canvass, once a year, to sign up participants.

These first four steps should win you 40-60% participation. Normal employee turnover necessitates one more step:

5. Urge each new employee, at the time he is hired, to sign up.

Nation-wide experience indicates that 50% of your employees can be persuaded to join—without high-pressure selling. All the help you need is available from your State Director, U. S. Treasury Department, Savings Bonds Division. He is listed in your telephone directory. Wouldn't it be a good idea to call him right now, while it's on your mind?

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